



Dear Member of the KCA,

Grand & Toy has joined as a preferred supplier of the KCA. We're more than a vendor; we're your strategic partner, ally and advocate. With each solution tailored specifically to your organization, you can streamline your workplace, every day through efficiency, cost savings and control. Here's how:

- **Efficiency:** Consolidating with one vendor will simplify how you order, receive, and measure your supply purchases.
- **Cost Savings:** Analyze hard and soft costs by focusing on core value items across multiple categories.
- **Control:** Decrease expenses by gaining visibility and control over your total spend.

As part of our sales agreement, **effective April 1st 2015**; all KCA members will receive the following benefits:

- Competitive discounts on more than 550 Core products listed on your Preferred Product List (PPL). Exclusive to KCA members.
- Regular discounts off items in the Grand and Toy catalog.
- Best in class service levels with next day delivery options on most items ordered before 3PM.
- Easy online ordering through customized e-commerce log-ins.
- Access to consistent, expert support in office technology, interiors, facilities and office supplies.
- Free on-line (www.grandandtoy.com) and 613-244-1212 toll Free (1-866-391-8111) customer support through our award winning Customer Care Department.
- Transition allowance of 10% to new members for the first 90 days. (Commences the 1st day of the month following setup, excludes special orders for furniture.)

Having access to customized pricing online will help save you money in all our product categories: Office products, paper, ink/toner, technology, facility supplies, furniture, and more. Upon request we can provide you with a copy of the **Preferred Product List** with Grand & Toy.

If you have any questions regarding the setup of your account or our diverse line of products, please feel free to contact us.

Thank you for this opportunity, we look forward to working with you!

Regards,

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